



## Innovations Committee

January 30, 2025

2:00 P.M.

[Click here for Zoom Link](#)

Meeting ID: 898 8330 5254

Passcode: 806668

One tap mobile: +13092053325,,89883305254# US

## Agenda

---

### Welcome

### Call the Meeting to Order

### Approval of Minutes

### Business Reports:

1. CSP Performance Update
  - a. MAC
  - b. EDSI
  - c. Clarksville
  - d. Gallatin
2. Eligible Training Provider Requests
  - a. CDL Schools Update
3. Innovation-Programs and Grants
  - a. Incumbent Worker Training Grants
  - b. Apprenticeship Training Grants
  - c. Rural Healthcare Grant
4. CSP Procurement Update

### Adjourn

#### Members:

Seth Thurman (Chair)

Anne Fugate

Tony Adams

Billy Givens

Selittia Johnson

Robin Baldree

Greg Jones

Complete zoom link: <https://us02web.zoom.us/j/89883305254?pwd=q5Ly5abuQaLTM637af75wF7o6wIQ8n.1>



DRAFT UNTIL  
APPROVED

Northern Middle Tennessee Workforce Board  
Innovation Committee  
Meeting Minutes  
July 31, 2024, via Zoom 11:00 AM

Members Attending	Members Absent	Staff & Guests Attending
Greg Jones (Acting Chair)	Anne Fugate	Marla Rye
Tony Adams	Robin Baldree	Andrea Dillard
Billy Givens	Seth Thurman (Chair)	Meagan Dobbins
	Selittia Johnson	Kim Rye
		Alyssa Spaulding
		Ginger Fussell

The Northern Middle Tennessee Workforce Board Innovation Committee met via Zoom on July 31, 2024 at 11 AM.

With a quorum confirmed, the meeting was called to order by Greg Jones, acting chair. Tony Adams moved to approve the minutes, and Billy Givens seconded. With no further discussion, the minutes were unanimously approved.

Marla then welcomed new board member, Billy Givens, and asked him to introduce himself. He is a business representative with the machinist union and is replacing Richie Brandon as the Stewart County representative.

### **CSP Procurement Update**

Marla reminded the Committee that Thomas P. Miller and Associates were contracted to procure a new Career Service Provider (CSP) in May. There were four proposals submitted. After reviewing these proposals and conversing with the Tennessee Department of Labor and Workforce Development, Marla was concerned that the results would not improve. As a result, she invited Chairman Zobl, the Deputy Commissioner, and the Department of Labor management to a strategic meeting in which they discussed a way to innovate service delivery in the Northern Middle region instead of subcontracting out to companies unfamiliar with the area. They came up with three projects.

The first would be in Nashville. The state expressed a need to reduce infrastructure expenses and money spent on bricks and mortar. Marla stated that in rural areas, the AJC location is the only physical place for job seekers to go to. Nashville, a location with many community-based organizations and educational institutions, could be decentralized and moved from the large

AJC currently in Metro Center and relocated to the Nashville State Community College Campus on Elm Hill Pike. The demonstration project would relocate to the AJC and staff would be deployed into the community to meet customers where they are.

The second project will be in Gallatin. Within a comprehensive AJC, staff belong to many different providers and employers instead of a single common entity when issues arise; some staff will say, "That's not my job" or "You are not my boss." Marla proposed that the State would pilot a project where they are operating all of the programs in Sumner County to see if one entity would promote better teamwork. The state does not have a mechanism to provide direct participant expenses to pay for things like childcare assistance, transportation, tuition payments, etc. Northern Middle will provide it on behalf of the State.

The third project will be in Clarksville, where the Northern Middle Board will run the center much like it has in the past. It will be responsible for operating the workforce programs, hiring directly in the American Job Center, and functionally supervising the state staff there so that people can be held more accountable.

The Executive Committee met on June 14th to review the Demonstration Projects and approved the motion. Projects start on October 1. EDSI will still operate in its other counties, and MAC will still operate in Nashville. She added that Commissioner Thomas will be at the August 14<sup>th</sup> Board meeting to discuss her vision of reinventing and resetting the American Job Centers and how these projects support that vision. Greg Jones commented that he appreciates trying the pilots and doing something different. It is very easy to continue to do what has always been done. He then asked if there would be any financial challenges and overlap of people in the Gallatin and Montgomery Centers. Marla replied that there will be some overlap as positions are posted and hired. They are working with EDSI to see who they currently have in Montgomery County. The transition period will be between now and October 1. In Gallatin, EDSI only has one staff member. The state is looking at transitioning people from other areas of the state to the center instead of hiring new staff for the project.

### **CSP Performance Update**

Andrea Dillard delivered the CSP performance report. EDSI has improved their efforts since the last meeting. When looking at the enrollment numbers from the previous quarter, they are off to a strong start. She recapped that the key issue EDSI had in the last year was overspending in the first quarter and having to make up for it during the following three quarters. WE staff had hoped for them to finish the last quarter at 75-90% of the enrollment goal, and they ended right around 77% of their adult DW goal. They did have issues in getting youth enrolled. They exceeded in exiting individuals out of the program, meaning those individuals were going to work. When looking at the cumulative numbers, they were in the 90<sup>th</sup> percentile, and their wages were well above their goal.

The state has not released the key performance indicators (KPIs) for 24-25. Contractors have been directed to go with the numbers that were given last year. EDSI is presently on track to meet their enrollment goal. NM staff have been monitoring them to make sure they are on

track with both their enrollment goals and budget. MAC has met or exceeded all of their enrollment goals and placement goals; the only place that is red is their actual placement. They were told that by June 30<sup>th</sup>, they needed to have 111 exits to keep their caseload up to date and current. They actually ended up with over 200 exits, just not all of them being positive. Their actual placement dropped some, but they still have 3 quarters to work with the individuals who were considered negative. They are also on track with their enrollment numbers for the year. Greg Jones commented that the Northern Middle region seems to meet the wage goals fairly easily, and over the past few years there has been a wage war that's driven them up. He continued to ask if the goals would be adjusted in the new fiscal year to account for that. Marla replied that it absolutely would be adjusted and that when they go over federal performance negotiations, he will notice that she has accepted the state's proposed wage goals because of the region's success.

### **Eligible Training Provider List**

Andrea Dillard then delivered the ETPL report. The first three pages are from existing providers asking to add new programs. They all have bright outlooks both locally and nationally. She commented that there should be no issue with these programs. The Automotive Technician Development Training in Dickson, an existing program, is back since there was a 37% cost increase that must be reapproved. The rest of the ETPL list contained providers and programs that have been approved by the board before and, for some reason, have fallen off. The majority of the reason that they have fallen off due to staff turnover. She warned that the fact that their programs fell off means that they have not had any enrollments in those programs. Providers would not have been able to enroll since it would appear in the system as not eligible for WIOA. All of the programs were checked to ensure they still met all requirements, had at least a good outlook locally, and all resulted in a credential.

Marla reminded that while these courses may range from \$225 to \$43,825, there is a policy in place that only gives up to \$6,000 for tuition assistance. Individuals who come into the AJCs are informed that they need to be able to pay the rest of their tuition and are educated on student debt. Greg asked if approving all of these programs would not put the Board in jeopardy in terms of the spending rate for the entire year. He wanted to prevent any challenges or spending too much too quickly like last year. Marla replied that even though the cap is \$6,000 to give towards tuition, averaging between \$2,000 and \$2,500 per student would allow everyone to receive assistance and prevent last year from reoccurring. Billy Givens made a motion was made to accept the list as presented. Tony Adams seconded the motion. With no further discussion, the Committee passed the motion.

### **Federal Performance**

Andrea presented the federal performance scorecards. If the standard is met at 100% or exceeding, it will be green; if the standard is yellow, it will pass at 90%. Q3 in 2023 is green in all standards except for one which is yellow. Looking forward to Q4 2023, it is a mix of green and yellows. So, all standards are at minimum passing and can only improve from now to finalization, which will be sometime in mid-August. There is still the ability to change some yellows to green, especially in "Credentials" and "MSGs."

New performance measures are negotiated every year with the TN Department of Labor. Marla is displeased with how this year's negotiations are going. They expect the Northern Middle region to do spectacular work, while areas that have not performed as well are only expected to do a little better. For example, the 2023 employment rate goal was 81%. The state average for the year is 81.5%, but they have proposed that the NM region goal be 87%. Marla countered that their goal should be the 81.5% average, and they came back with 83.8% instead. She countered again at 82% and thinks it will end up around 83%. She is concerned since the Q4 actual was 77%, and the predictive Q1 report is 75.7%. Additionally, there have been issues with EDSI's performance which may have caused performance trends to go down, but the state is still increasing the goals. Meanwhile, locations in west TN have been struggling with their performance standards and have been given standards below the state average. The NM region could theoretically make 81% and fail, but another area makes 78% and passes. Marla commented that this does not sit right with her and that everyone should be judged against the same standard. She mentioned to Greg Jones that, as she said earlier, she would end up accepting the wage standard as proposed to her. The Middle Tennessee area is very fortunate with wages, and the goal was \$7025 while the region performed at \$9000, so the proposed goal of \$9007 should be no issue, especially since predictive reports average out to \$9091. Overall, she believes these goals make the region look bad. Greg Jones added that he appreciated Marla pushing back at the goal setting. He believes they cannot just look at last year's goals and go up from there. You have to look at the performance as well. She stated that she has pointed that out to them and has made sure to have it on record that she disagrees with them and does not think they can be met.

### **Titans Project**

Andrea Dillard reminded the Committee that the region is working with the Tennessee Builders Alliance to help them recruit and identify individuals to go through a 3.5-week training course, educating them on basic construction and certifications to make them eligible for employment and working on building the stadium. Two cohorts have finished so far with 21 graduates. The third cohort is being assembled now and will start on August 21. The goal is to have 15 individuals. Most of the 21 graduates have been 18 to 25-year-olds so far. The first class was only six people to get everyone's feet wet, and all six immediately went to work with two of the contractors. The second class comprised 15 individuals, primarily young adults who had just graduated from high school. So far, only 4 of those have gone to work since most of them are looking to continue their education. Those 18-year-olds have been more difficult to place since they are so young, but they continue to receive job search assistance even if it isn't directly related to the project.

### **Bylaws**

The Tennessee Department of Labor and Workforce Development requires the Board to update their bylaws every two years. The bylaws proposed in the meeting materials will be for the program year 2024-2026. Marla commented that the changes in the bylaws are under section 4 in Roles and Responsibilities. All of the changes are straight out of the law and are changes in wording but not in responsibility. It is essentially the same content that is worded differently

according to the regulations of the TN Department of Labor. Amending these bylaws requires a 2/3 vote and must go out at least two weeks before the board meeting, so there is no action in the Committee meeting. They will vote during the August 14 Board meeting at the Tennessee Bankers Association.

### **Adjourn**

Greg Jones asked for any final comments, and Billy Givens thanked Marla and the staff for the work that they do. He added that as a new member, it is amazing to see what goes into everything and that he is grateful for the opportunity. Greg Jones welcomed him to the group and told him to always feel free to ask questions. Then, with no further questions, the meeting was adjourned.

## MAC Quarterly Benchmarks 2024-2025

Matrix:		2024						2025		
		Sep 30 (QTR 1)			Dec. 30 (QTR 2)			Cumulative June 30		
		Goal	Actual	%	Goal	Actual	%	Goal	Actual	%
Enrollments	ISY	36	36	100%	23	21	91.30%	80	57	71.3%
	OSY	14	14	100%	18	15	83.33%	65	29	44.6%
	Total	50	50	100%	41	36	87.80%	145	86	59.3%
Exits										
	Youth	40	68	170%	33	25	76.22%	116	95	81.9%
Positive Exits (85%)		Goal		Percent	Goal		Percent	Goal		Percent
	Youth	34	53	155.9%	28	17	61.0%	99	68	69.0%
**Actual Positive Exit Rate (80%)										
		Exits		Percent	Exits		Percent	Exits		Percent
		68	53	77.9%	25	17	68.0%	95	68	71.6%
Placement Wage										
	Youth	\$ 13.00	\$ 16.17	124.4%	\$13.00	\$16.52	127.1%	\$13.00	\$ 16.51	127.0%

## EDSI 24-25 Quarterly Benchmarks

Matrix:		2024						2025		
		Sep 30 (QTR 1)			Dec. 30 (QTR 2)			Cumulative June 30		
		Goal	Actual	%	Goal	Actual	%	Goal	Actual	%
Enrollments	A/DW	250	358	143.20%	200	257	128.50%	850	615	72.4%
	Total Youth	81	65	80.25%	50	57	114.00%	231	122	52.8%
	In-School		21			17			38	
*Exits (80% of enrollments)	A/DW	200	159	79.50%	160	109	68.13%	680	346	50.9%
	Youth	65	59	91.05%	40	23	57.50%	185	107	57.9%
Positive Exits # (85% of Exits)	Goal			Percent	Goal		Percent	Goal		Percent
	A/DW	170	136	80.00%	136	107	78.7%	578	310	53.6%
	Youth	55	55	99.85%	34	23	67.6%	157	92	58.6%
	Exits			Percent	Exits		Percent	Exits		Percent
**Actual Positive Exit Rate	A/DW	159	136	85.53%	109	107	98.2%	346	310	89.6%
Goal 80%	Youth	59	55	93.22%	23	23	100.0%	107	92	86.0%
	Goal			Percent	Goal		Percent	Goal		Percent
Placement Wage	A/DW	\$ 16.50	\$ 21.35	129.39%	\$ 16.50	\$ 20.90	126.7%	\$ 16.50	\$ 21.22	128.6%
	Youth	\$ 13.00	\$ 16.34	125.69%	\$ 13.00	\$ 16.44	126.5%	\$ 13.00	\$15.97	122.8%



## Clarksville Pilot 24-25 Quarterly Benchmarks

Matrix:		Dec. 30 (QTR 2)		
		Goal	Actual	%
Enrollments	A/DW	30	34	113.33%
	Total Youth	12	9	75.00%
*Exits (80% of enrollments)	A/DW	24	37	154.17%
	Youth	9	14	155.56%
		Goal		Percent
Positive Exits # (85% of Exits)	A/DW	20	31	152.0%
	Youth	8	13	169.9%
		Exits		Percent
**Actual Positive Exit Rate	A/DW	37	31	83.8%
Goal 80%	Youth	14	13	92.9%
		Goal		Percent
Placement Wage	A/DW	\$ 16.50	\$ 21.81	132.2%
	Youth	\$ 13.00	\$ 19.23	147.9%

## Gallatin Pilot 24-25 Quarterly Benchmarks

Matrix:		Dec. 30 (QTR 2)		
		Goal	Actual	%
Enrollments	A/DW	15	7	46.67%
	Total Youth	10	1	10.00%
*Exits (80% of enrollments)	A/DW	12	0	0.00%
	Youth	8	4	50.00%
		Goal		Percent
Positive Exits # (85% of Exits)	A/DW	10	-	0.0%
	Youth	7	1	14.7%
		Exits		Percent
**Actual Positive Exit Rate	A/DW	0	-	0.0%
Goal 80%	Youth	4	1	25.0%
		Goal		Percent
Placement Wage	A/DW	\$ 16.50	\$ -	0.0%
	Youth	\$ 13.00	\$ 7.25	55.8%

**WIOA Federal Reporting Score Card  
NORTHERN MIDDLE WORKFORCE BOARD**

PY24 WIOA Core Performance Measures	Targets 100%	Targets 90%			
			Q1 PY 24	Q2 PY 24	Q3 PY 24
Adult Measures			PASS	EST	EST
Exiters			528		
Participants Served			1969		
Employment Rate 2nd Quarter after exit	84.1%	75.69%	81.5%	84.1%	
Employment Rate 4th Quarter after exit	83.8%	75.42%	77.7%	78.0%	
Median Earnings 2 <sup>nd</sup> Quarter after exit	8,500	\$ 7,650	\$ 9,060	\$ 9,770	
Credential Attainment w/in 4 Quarters after exit	74.0%	66.60%	67.6%	66.7%	
Measurable Skills Gains	72.3%	65.07%	67.5%	66.0%	
Dislocated Worker					
Exiters			242		
Participants Served			751		
Employment Rate 2nd Quarter after exit	86.4%	77.76%	83.7%	88.0%	
Employment Rate 4th Quarter after exit	86.0%	77.40%	79.0%	82.0%	
Median Earnings 2 <sup>nd</sup> Quarter after exit	10,500	\$ 9,450	\$ 11,348	\$ 11,931	
Credential Attainment w/in 4 Quarters after exit	69.1%	62.19%	69.7%	68.7%	
Measurable Skills Gains	73.9%	66.51%	71.1%	72.9%	
Youth					
Exiters			510		
Participants Served			1084		
Employment Rate 2nd Quarter after exit	87.6%	78.84%	81.8%	78.7%	
Employment Rate 4th Quarter after exit	85.3%	76.77%	82.0%	78.9%	
Median Earnings 2 <sup>nd</sup> Quarter after exit	6,000	\$ 5,400	\$ 5,820	\$ 5,595	
Credential Attainment w/in 4 Quarters after exit	75.3%	67.77%	71.7%	75.6%	
Measurable Skills Gains	61.5%	55.35%	58.9%	56.1%	
GREEN-Passing at 100% of Goal					
YELLOW-Passing at 90% of goal					
Red-Failing at less than 90% of goal					

New Providers Requiring Board Approval for addition to the ETPL										
Provider Name	Provider Main Address	Approval Agency	Approval Documented	Sector Strategy	Years in Business	Site Visit				Notes
Tech Impact	500 Interstate Blvd South Nashville, TN 37210	Pending THEC	Pending	Information Technology						
CDRS Academy of Beauty	400 Madison Street Clarksville, TN 37040	State of TN Board of Cosmetology & Barber Examiners	Approved	Personal Health	2 Years					
New Programs Requiring Board Approval for addition to the ETPL										
Provider Name	Provider Main Address	Program ID	Program Name	CIP Code	Total Cost	Program Length	Credential Earned	Job Outlook	Sector Strategy	Notes
Tech Impact	500 Interstate Blvd South Nashville, TN 37210	1012220	ITWorks	111006	\$ -	16 Weeks	CompTIA A+ Certification	Bright Outlook Locally & Nationally	Information Technology	Submitted request to THEC on response      Waiting
CDRS Academy of Beauty	400 Madison Street Clarksville, TN 37040	1012243	Barber to Cosmetology Crossover	120499	\$ 3,900.00	300 hours	State License	Bright Outlook Locally & Nationally	Personal Health	
CDRS Academy of Beauty	400 Madison Street Clarksville, TN 37040	1012242	Instructor	120413	\$ 3,700.00	300 hours	State License	Bright Outlook Locally & Nationally	Personal Health	** All Applicants for an instructor's license must have been licensed for three (3) continuous years prior to applying for an instructor's license, along with any other qualifications that the legislature or Board determines
CDRS Academy of Beauty	400 Madison Street Clarksville, TN 37040	1012241	Eyelash Extension	120409	\$ 3,900.00	300 hours	State License	Bright Outlook Locally & Nationally	Personal Health	
CDRS Academy of Beauty	400 Madison Street Clarksville, TN 37040	1012236	Cosmetology	120401	\$ 13,000.00	1500 hours	State License	Bright Outlook Locally & Nationally	Personal Health	
CDRS Academy of Beauty	400 Madison Street Clarksville, TN 37040	1012240	Natural Hair	120499	\$ 4,600.00	300 hours	State License	Bright Outlook Locally	Personal Health	
CDRS Academy of Beauty	400 Madison Street Clarksville, TN 37040	1012238	Manicure	1012238	\$ 6,700.00	600 hours	State License	Bright Outlook Locally & Nationally	Personal Health	
CDRS Academy of Beauty	400 Madison Street Clarksville, TN 37040	1012237	Aesthetics	120409	\$ 8,000.00	750 hours	State License	Bright Outlook Locally & Nationally	Personal Health	

Austin Peay State University	601 College Street Clarksville, TN	1012239	CDL Training - Class A	490205	\$ 5,125.00	4 Weeks	CDL	Bright Outlook Locally & Nationally	Transportation	
TCAT Nashville	100 White Bridge Road Nashville, TN 37209	1012137	Computer Operating Systems, Networking, and Cybersecurity	110901	\$ 6,196.00	12 Months	Diploma	Bright Outlook Locally & Nationally	Information Technology	
TCAT Nashville	100 White Bridge Road Nashville, TN 37209	1012135	Residential/Commercial/Industrial Electricity Program	469999	\$ 7,008.00	18 Months	Diploma	Bright Outlook Locally	Construction	
Volunteer State Community College	1480 Nashville Pike Gallatin, TN 37066-3188	1011934	Human Resource Professional	521005	\$ 2,045.00	9 Months	aPHR, PHR, SHRM-CP	Bright Outlook Locally & Nationally	Human Resources	
<b>Former Programs Requiring Board Approval for ETPL Addition</b>										
<b>Provider Name</b>	<b>Provider Main Address</b>	<b>Program ID</b>	<b>Program Name</b>	<b>CIP Code</b>	<b>Total Cost</b>	<b>Program Length</b>	<b>Credential Earned</b>	<b>Job Outlook</b>	<b>Sector Strategy</b>	<b>Notes</b>
Motlow State Community College - Smyrna	5002 Motlow College Blvd Smyrna, TN 37167	1006494	Business Major, Medical Office Concentration	520201	\$ 10,592.00	4 Semesters	Associate's Degree	Bright Outlook Locally & Nationally	Administrative	Expired from ETPL 09/10/22. Increased Cost

### Armored Trucking Academy

- Approved for 1 year on 11/2023 (should have been two since they passed both measures)
- Performance check in from 11/2024. 32 total WIOA funded participants
  - o 75% credential rate
  - o 68% placement rate
  - o Their next review date is 11/2026

160

- Did not meet performance measures on 11/2023 review. Appealed. Put back on ETPL with plan to increase outcomes. 28% Credential rate, 33% placement rate
- Performance check from 11/2024
  - o 56 total WIOA funded participants
  - o 39% Credential rate
  - o 60% employment rate
    - Including employment outside of trucking industry, including unverified employment

### Lockhart Trucking Academy

- Shut down operations 12/2023 (not 100% on the shutdown date)

### TN CDL School

- Did not meet performance measures 11/23 review. Removed from ETPL
- Asking to come back on. Reviewed data for customers who were enrolled in training during 7/23 – 11/23
  - \* 31 total WIOA funded participants
  - \* 24 completed training class receiving completion certificate
  - \* 21 obtained their CDL for a 67.7% credential rate
  - \* 20 obtained employment for a 64.5% employment rate

### Truck Driver Institute

- Subsequent review is scheduled for 11/2025. They were extended for two years due to meeting performance measures

### United Truck Driving

- Subsequent review is schedule for 11/2025. They were extended for two years due to meeting performance measures

## Northern Middle Program Year July 1, 2023 to June 30, 2024

### Incumbent Worker Training (IWT) Grants (07.01.2024 - 06.30.2025)

	County Location	Employer	UEI	Employees Trained	Contract Start Date	Contract End Date	Contract Amount	Amount Expended
1	Sumner	Clarendale @Indian Lake	SR6UG96MEP53	15	08.01.2024	05.31.2025	\$25,000.00	
2	Davidson	Coca-Cola Consolidated, Inc	EVMRM7AZGAC6	30	09.01.2024	05.31.2025	\$21,694.00	
3	Rutherford	Fessler & Bowman	NYPLTSQU9BB5	50	08.01.2024	05.31.2025	\$24,922.00	
4	Davidson	Military Systems Group	SBYBHNZL5UJ1	12	08.01.2024	05.31.2025	\$24,948.00	
5	Sumner	The GAP	ZYZJX5WLT3M9	54	09.01.2024	05.31.2025	\$12,213.00	
6	Davidson	Vanderbilt University Medical Center	GYLUH9UXHDX5	94	08.01.2024	05.31.2025	\$25,000.00	
7	Rutherford	Schwan Cosmetics USA	W6DTG8ZMBH93	47	08.01.2024	05.31.2025	\$12,195.00	
8	Davidson	Glatfelter	VYHULQ7RCMA4	10	10.14.2024	05.31.2025	\$5,000.00	
9	Wilson	Solaren Risk Management, LLC	VWBAAWEAJP23	35	10.14.2024	05.31.2025	\$25,000.00	\$25,000.00
10	Rutherford	Roscoe Brown, Inc	FXDHCW7M9F61	28	11.01.2024	05.31.2025	\$25,000.00	
11	Davidson	Nashville Boss Inc.	X4XMG5ECRVY5	10	11.18.2024	05.31.2025	\$22,500.00	
12	Rutherford	Wiregrass Construction Company	Y2NNK2T8DSL5	2	12.12.2024	05.31.2025	\$8,120.00	
13	Montgomery	Signature Healthcare of Clarksville	XXN1SAPGW4V6	8	01.02.2025	05.31.2025	\$15,000.00	
14	Houston	Signature Healthcare of Erin	EHCXLMJ53DF3	8	01.02.2025	05.31.2025	\$15,000.00	
15	Sumner	Signature Healthcare of Portland	J9CXUEDFLZR7	8	01.02.2025	05.31.2025	\$15,000.00	
16	Sumner	Westmoreland Care & Rehab Center	JA1UVGMFRB57	8	01.02.2025	05.31.2025	\$15,000.00	
17	Sumner	Dorman Products, Inc.	R6BMHC43K7K5	4	01.02.2025	05.31.2025	\$5,500.00	
18	Rutherford	Gallagher Guitar Co, LLC		8	01.21.2025	05.31.2025	\$4,160.00	
				<b>431</b>			<b>\$301,252.00</b>	<b>\$25,000.00</b>

*Board designated funds available: \$ 300,000.00*

### Apprenticeship Training Grants (09.03.2024 - 06.30.2025)

	County Location	Employer	UEI	Employees Trained	Contract Start Date	Contract End Date	Contract Amount	Amount Expended
1	Davidson	Dixon Management Group LLC	UVCJJH9SV2V3	9	10.14.2024	05.31.2024	\$22,500.00	
2	Davidson	Classic Handyman Company, Inc.	PLMNU6JEDTW9	1	10.14.2024	05.31.2025	\$2,500.00	\$2,500.00
3	Rutherford	Roscoe Brown, Inc	FXDHCW7M9F61	7	10.01.2024	05.31.2025	\$17,500.00	
4	Cheatham	Industrial Electrical Services, Inc.	MEMXUJNDRAR8	4	10.14.2024	05.31.2025	\$9,000.00	\$9,000.00
5	Montgomery	Clarksville Montgomery Co Schools	QM24BH3KM7W7	29	10.14.2024	05.31.2025	\$43,500.00	
6	Rutherford	Cultivation Network	X7B4WU2WPA59	2	10.01.2024	05.31.2025	\$5,000.00	
7	Davidson	Strings for Hope	TCPHL73T1KR8	5			\$12,500.00	
8	Montgomery	CDE Lightband	Q8H1FN7FE733	6	12.2.2024	05.31.2025	\$13,000.00	
9	Dickson	NHC		7	01.21.2025	05.31.2025	\$16,500.00	
10								
				<b>70</b>			<b>\$142,000.00</b>	<b>\$11,500.00</b>

*State Apprenticeship Grant Amount Available: \$142,000.00*

State Apprenticeship Expansion Formula Grant (10.01.2024 - 06.30.2025)									
	County Location	Employer	UEI	Employees Trained	Employment Sector	Contract Start Date	Contract End Date	Contract Amount	Amount Expended
1	Robertson	Robertson Co BOE	L54YG2NQ33U9	20	Teachers	10.01.2024	05.31.2025	\$50,000.00	
2	Rutherford	Rutherford Co BOE	JTUXFTXFMWYZ	10	Teachers	10.01.2024	05.31.2025	\$25,000.00	\$25,000.00
3	Wilson	Lebanon Fire Dept.	LXC9BKGMC3X4	10	EMTs	01.02.2025	05.31.2025	\$25,000.00	
4	Davidson	CAT Financial Services		2	Application Developers	01.20.2025	05.31.2025	\$5,000.00	
5									
6									
7									
8									
9									
10									
								\$105,000.00	\$25,000.00
SAEF Program Funds Available: \$112,500.00									





STATE OF TENNESSEE  
DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT  
220 French Landing Drive  
Nashville, TN 37243  
(615) 741-6642

Bill Lee  
GOVERNOR

Deniece Thomas  
COMMISSIONER

January 13, 2025

Marla Rye  
Northern Middle TN Workforce Board  
523 Madison Street  
Clarksville, TN 37040

**Subject: Congratulations on Your RHWDI Application Submission (AwardFOA-TN-RHCI-25-01)**

Dear Marla,

Congratulations, and thank you for submitting your application for the Rural Healthcare Workforce Development Initiatives (RHWDI) funding opportunity! We truly appreciate the time, effort, and dedication you invested in preparing your proposal, as well as your commitment to advancing rural healthcare.

After careful review and consideration, we are pleased to inform you that your application has been conditionally approved for funding. We are excited to support your efforts to expand healthcare access in rural areas, and we believe your proposal will have a meaningful impact. Based upon the Tennessee Department of Labor and Workforce Development, Rural Healthcare Workforce Initiatives funding allocations, Northern Middle Tennessee Workforce Board Inc. has been awarded the following:

Seed Funding Amount (Feb 1, 2025 - June 30, 2025):	\$119,471.00
Grant Funding Amount (July 1, 2025 - June 30, 2026):	\$238,943.00

There are a few items in your application that require clarification, and we will also need an updated budget to move forward with the funding process. We would like the opportunity to discuss these items in more detail and guide you through the next steps. This will be a virtual meeting (via Teams) next week. The program director and an agency official with decision-making authority should be on the call (e.g., your grants writer, executive leader, contracts signatory, etc.).

Assigned Time: Wednesday, January 22, 9:00-9:30am CST

RHWDI plays a vital role in addressing the unique challenges faced by rural communities, and we are confident that your initiatives will strengthen the healthcare workforce in these areas. We encourage you to continue pursuing innovative solutions to improve the healthcare workforce.

In the coming weeks, we will provide additional details and support as you proceed with your project. Please review the following fiscal requirements to ensure your entity has completed the process.

#### Fiscal Requirements

1. Must be current vendor with the State of Tennessee, please visit the [Edison Supplier Portal](#) and complete the process.
2. Completion of the following documents:
  - a. Supplier Direct Deposit Authorization Form
  - b. W-9
  - c. Refer to the [Edison Supplier Portal Registration Manual](#) for additional guidance.
3. Once the required documents have been received the SmartSimple link will be sent to you to register as a new organization. For assistance with SmartSimple please contact [grants.budgets@tn.gov](mailto:grants.budgets@tn.gov).
4. If you currently have a SmartSimple account with the State of Tennessee, please submit the required documents in your SmartSimple account.

Thank you once again for your interest in the Rural Healthcare Workforce Development Initiatives funding opportunity. We wish you the best as you continue your efforts, and we are excited to be part of your journey.

If you have any questions, please feel free to contact me at [Rural.Workforce@tn.gov](mailto:Rural.Workforce@tn.gov).

Sincerely,



Deniece Thomas  
Commissioner, TDLWD  
DT/ts

## **Rural Healthcare Workforce Development Initiatives Grantee Awards**

- 1. Align9**
- 2. Baptist Memorial Hospital**
- 3. Bethel University**
- 4. Cleveland State Community College Adult Education**
- 5. Covenant Health**
- 6. Dyersburg Health dba West Tennessee Healthcare**
- 7. Family Scholar House**
- 8. Free Medical Clinic of Oak Ridge**
- 9. Huntsville Hospital Lincoln County**
- 10. Lewis County Schools**
- 11. Lipscomb University School of Nursing**
- 12. Macon County Community Hospital**
- 13. Meharry Medical**
- 14. Mountain People's Health Councils, Inc**
- 15. Nashville State Community College**
- 16. Northeast State Community College**
- 17. Northern Middle Tennessee Workforce Board**
- 18. Roane Medical Center**
- 19. Signature Healthcare LLC**
- 20. South Central Tennessee Workforce Alliance**
- 21. Southeast Tennessee Development District**
- 22. Southern Tennessee Regional Health System**
- 23. Sweetwater Hospital Association**
- 24. Tennessee Board of Regents**
- 25. Tennessee College of Applied Technology - Dickson**
- 26. Tennessee College of Applied Technology Athens**
- 27. Tennessee College of Applied Technology Jacksboro**
- 28. Tennessee College of Applied Technology Knoxville**
- 29. Tennessee College of Applied Technology Upper Cumberland**
- 30. Tennessee Hospital Association**
- 31. Tennessee Wesleyan University**
- 32. TriStar Health**
- 33. University of Tennessee Health Science Center**
- 34. Upper Cumberland Local Workforce Development Board**
- 35. Walters State Community College**
- 36. Williamson Health**
- 37. Workforce Innovations, Inc.**
- 38. South Central Tennessee Development District/Southern Middle Local Workforce Board**