

Innovations Committee

February 8, 2024

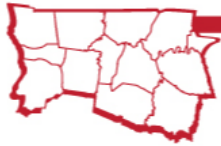
2:00 P.M.

[Click here for Zoom Link](#)

Meeting ID: 868 2735 1744

Passcode: 529088

Telephone Number: +1 312 626 6799



**Northern Middle Tennessee
Workforce Board Inc.**

Agenda

Welcome

Call the Meeting to Order

Approval of Minutes

Business Reports:

1. CSP Provider Update
 - a. Federal Performance
 - b. CSP Update
 - c. CSP Procurement
2. Eligible Training Provider Status Update
3. Eligible Training Provider Requests
4. Innovation-Programs and Grants
 - a. Tennessee Titan Stadium Construction
 - b. Apprenticeship Grant
 - c. Consolidated Business Grants

Members:

Seth Thurman (Chair)
Anne Fugate
Tony Adams
Richie Brandon
Selittia Johnson
Jessica Largen
Greg Jones

Adjourn

Complete zoom link: <https://us02web.zoom.us/j/86827351744?pwd=ckxKall4cWlrWndxN1pCbVNnQUdpQT09>



**Northern Middle Tennessee Workforce Board
Innovation Committee
Meeting Minutes
August 4, 2023, via Zoom 2:00 PM**

Members Attending	Members Absent	Staff & Guests Attending
Anne Fugate	Seth Thurman	Marla Rye
Richie Brandon	Tony Adams	Andrea Dillard
Sellittia Johnson	John Alexander	Meagan Dobbins
Jessica Largen		Kim Rye
Greg Jones		Sherry Maynard

The Northern Middle Innovation Committee met via Zoom on August 4, 2023. Attendance was taken, and a quorum was declared. Greg Jones, acting committee chair, called the meeting to order.

Greg called for review and approval of the minutes. Richie Brandon motioned, and Sellittia Johnson seconded. With no other discussion, the minutes were approved unanimously.

Contract Service Provider Update

Andrea Dillard began by updating the Committee regarding the contractors' performance. EDSI achieved its enrollment goal for adult/dislocated workers at 100% and youth at 90%. Because of the contractors' high carryover numbers when they took over, they were given the exit goal that 80% of total new enrollments needed to be exited. EDSI did not meet the exit goal throughout the quarters. The adult/dislocated worker exit goal was probably met because of receiving the NEG grant. They aimed to enroll 61 NEG workers, and they enrolled 313. The contract ended on June 30, and many workers needed something temporary. When the grant ended, these participants were exited. Only 60-65 of 221 exited were placed in employment. While they did well enrolling participants, they were not timely exiting them to employment. This could be attributed to the large turnover with staffing. They met the adult/dislocated worker exit goal cumulatively but not the youth exit goal. They did not meet the Positive Exit Rate goal for adult/dislocated worker or youth. Exiting participants positively continues to be an issue. They exceeded the placement wage goal for both categories.

Andrea went on to review MAC's performance. Cumulatively, MAC has met their enrollment and exit goals for in-school and out-of-school youth. Of 132 exits, 99 of them were positive. This gives them a placement rate of 75%, which does not meet the 80% goal. Andrea expressed that she felt they could continue working and meet the goals set for them.

Andrea informed the Committee that all WIOA Federal Reporting Score Card performance measures have either 90% or 100% passing scores. Quarter 4 shows the estimated scores that will be finalized, and those are all passing. A predictive report was run for the first quarter of the new fiscal year and shows passing scores. These scores are from participants who exited the program a year ago. The current issue of having high caseloads with participants who need to be exited and may not be working will affect our performance outcomes in the future.

Eligible Training Provider Requests

Andrea presented the new providers and programs which need to be considered by the Board. Excel Barber & Style College and Nightingale College request to be added to the Eligible Training Provider List. Excel is a 12-month class. The list says eight hours because the form was filled out wrong. This will be corrected. Nightingale College's corporate headquarters are based in Utah. Their program is distance learning, and they are identifying clinical sites in Tennessee. Very seldom are participants sent to out-of-state schools. Anyone who receives a scholarship has to meet in one of the American Job Centers for assessment. The participant will have to be a Tennessee resident. The cost of this training is extremely high. The policy states only \$6,000 can be awarded for a course. Greg Jones stated that he did like the classes that Nightingale College offers. He expressed concerns about setting a participant up for financial failure if the course is so costly and only \$6,000 would be awarded. Marla explained that participants would need to decide how they would pay for the rest of the course. Anne Fugate asked if there were other nursing courses on the list that are remote learning. Marla answered that other nursing classes on the list required in-person attendance. Marla mentioned that the funding is also for two-year learning. Greg Jones mentioned that he looked at Nightingale's website and couldn't find any clinical sites identified in the Middle Tennessee area. He also expressed concerns that approving this program could tie up career coaches' time with participants who may not be successful in this program. Marla suggested an approval contingent on Tennessee clinical sites being identified. The Committee agreed.

Marla stated that the motion would be to approve Excel Barber & Style College. Nightingale College to be approved on the condition of identification and credentialing of the practical hands-on learning sites in Tennessee. The motion would also approve Competitive Edge, NATS, Volunteer State Community College, and TCAT Dickson which are already approved providers but want to add new programs to the list, which are in-demand occupations. The last approval requests are for Tennessee State University and Volunteer State Community College, requesting to be active on the list again. Andrea added that no participants are currently waiting to enroll in these classes. Richie Brandon motioned to approve the requests. Anne Fugate seconded. With no further discussion, the Committee passed the motions.

Innovation-Programs and Grants

Marla updated the Committee regarding new programs. The Senior Community Services Employment Program serves 115 workers who are 55 and older by placing them in training sites where they can also earn a wage. The Summer Youth Program currently serves 328 youth, mostly 14, 15, and 16-year-olds. They have been placed in government and private industries. Northern Middle serves 61% of the youth participants throughout the state of Tennessee. Montgomery, Stewart, Houston, and Humphreys have the lowest Labor Force Participation Rate, excelled this summer, and placed a lot of participants into job opportunities. Houston has placed 34 kids, which is excellent for such a small county. Young adults were placed in jobs matching their career goals when possible. Phase II of this program doesn't end until August 2024. Plans are being made to use half of the available funding to build a quality program in other counties that didn't have as many participants this summer.

Marla reviewed the career center operations and state KPIs. She pointed out that the Northern Middle Workforce Area consistently operates at higher performance levels than other state workforce areas. Northern Middle often serves the highest number of individuals in each category but does not receive the most funding. This year, Northern Middle is taking cuts in funding while other areas with lower performance are getting increases in funding. Marla has requested that the state negotiate on the KPIs and is awaiting time to discuss this with them in detail.

Adjourn

Marla reminded the Committee that the Board meeting is on August 9, 2023, at Highland Crest in Springfield. With no other questions, Greg Jones adjourned the meeting.

**WIOA Federal Reporting Score Card
NORTHERN MIDDLE WORKFORCE BOARD**

PY23 WIOA Core Performance Measures	Targets 100%	Targets 90%			
			Q1 PY 23	Q2 PY 23	Q3 PY 23
Adult Measures			PASS	EST	EST
Exiters			514		
Participants Served			1857		
Employment Rate 2nd Quarter after exit	81.5%	73.35%	85.2%	82.2%	78.0%
Employment Rate 4th Quarter after exit	81.0%	72.90%	86.1%	81.0%	74.3%
Median Earnings 2 nd Quarter after exit	7,025	\$ 6,323	\$ 8,678	\$ 8,678	\$ 8,678
Credential Attainment w/in 4 Quarters after exit	69.5%	62.55%	72.2%	73.8%	76.3%
Measurable Skills Gains	63.5%	57.15%	64.7%	69.1%	67.3%
Dislocated Worker					
Exiters			169		
Participants Served			627		
Employment Rate 2nd Quarter after exit	83.5%	75.15%	87.9%	84.3%	81.4%
Employment Rate 4th Quarter after exit	81.0%	72.90%	86.2%	85.1%	76.3%
Median Earnings 2 nd Quarter after exit	7,944	\$ 7,150	\$ 10,753	\$ 10,304	\$ 10,222
Credential Attainment w/in 4 Quarters after exit	65.5%	58.95%	68.5%	68.5%	67.5%
Measurable Skills Gains	61.2%	55.08%	70.0%	75.6%	69.5%
Youth					
Exiters			420		
Participants Served			1203		
Employment Rate 2nd Quarter after exit	78.0%	70.20%	89.5%	86.7%	81.4%
Employment Rate 4th Quarter after exit	77.0%	69.30%	87.50%	84.9%	76.7%
Median Earnings 2 nd Quarter after exit	3,800	\$ 3,420	\$ 5,874	\$ 6,171	\$ 6,030
Credential Attainment w/in 4 Quarters after exit	65.5%	58.95%	75.1%	74.0%	78.1%
Measurable Skills Gains	55.0%	49.50%	56.6%	59.7%	57.6%
GREEN-Passing at 100% of Goal					
YELLOW-Passing at 90% of goal					
Red-Failing at less than 90% of goal					

EDSI 23-24 Incentive Quarterly Benchmarks										
Matrix:		2023						2024		
		Sep 30 (QTR 1)			Dec. 30 (QTR 2)			Cumulative June 30		
		Goal	Actual	%	Goal	Actual	%	Goal	Actual	%
Enrollments	A/DW	210	301	143.33%	250	125	50.00%	1000	426	42.6%
	Total Youth	69	114	165.22%	80	23	28.75%	322	141	43.8%
	In-School	14	7	50.00%	21	4	19.05%	76	11	14.4%
Exits (80% of enrollments)	A/DW	168	75	44.64%	200	197	98.50%	800	361	45.1%
	Youth	55	55	99.64%	64	59	92.19%	258	143	55.5%
Positive Exits # (85% of Exits)		Goal	Actual	Percent	Goal	Actual	Percent	Goal	Actual	Percent
	A/DW	143	67	46.92%	170	184	108.2%	680	327	48.1%
	Youth	47	54	115.09%	54	58	106.6%	219	140	63.9%
		Exits	Positive	Percent	Exits	Positive	Percent	Exits	Positive	Percent
*Actual Positive Exit Rate	A/DW	75	67	89.33%	197	184	93.4%	361	327	90.6%
	Youth	55	54	98.18%	59	58	98.3%	143	140	97.9%
Placement Wage		Goal	Actual	Percent	Goal	Actual	Percent	Goal	Actual	Percent
	A/DW	\$ 16.50	\$ 21.75	131.82%	\$ 16.50	\$ 22.36	135.5%	\$ 16.50	\$ 22.20	134.5%
	Youth	\$ 13.00	\$ 17.20	132.31%	\$ 13.00	\$ 16.01	123.2%	\$ 13.00	\$ 16.46	126.6%

MAC Goals 2023-2024

Matrix:		2023						2024		
		Sep 30 (QTR 1)			Dec. 30 (QTR 2)			Cumulative June 30		
		Goal	Actual	%	Goal	Actual	%	Goal	Actual	%
Enrollments	ISY	20	32	160%	14	9	64.29%	62	41	66.1%
	OSY	15	28	187%	21	21	100.00%	77	49	63.6%
	Total	35	60	171%	35	30	85.71%	139	90	64.7%
Exits (80% of enrollments)										
	Youth	28	49	175%	28	49	175.00%	111	103	92.6%
Positive Exits		Goal	Actual	Percent	Goal	Actual	Percent	Goal	Actual	Percent
	Youth	24	27	88.1%	24	44	184.9%	95	77	81.5%
*Actual Positive Exit Rate										
		Exits	Positive	Percent	Exits	Positive	Percent	Exits	Positive	Percent
	Youth	49	27	55.1%	49	44	89.8%	103	77	74.8%
Placement Wage										
	Youth	\$ 13.00	\$ 16.80	129.2%	\$13.00	\$17.53	134.8%	\$13.00	\$ 17.25	132.7%

Proposal for _____

Career Service Provider Procurement

January 9, 2024

Submitted to

**Northern Middle Tennessee Local
Workforce Development Board**

Marla Rye, Executive Director



Submitted by



Kristopher Subler
Business Development Manager
ksubler@tpma-inc.com
937-564-1098

Introduction

TPMA is pleased to present this proposal to the Northern Middle Tennessee Local Workforce Development Board for procurement assistance of its Career Service Provider (CSP). TPMA's extensive experience facilitating procurements has sharpened our ability to develop Request for Proposals (RFPs) that capture the needs of a local workforce development system, generating interest from bidders best suited to provide those services. Our procurement team includes practitioners who understand the rules set forth in the Workforce Innovation and Opportunity Act (WIOA) and in state guidance.

Our team possesses the knowledge and skills required to ensure a compliant and thorough procurement process. We believe that, as a third-party procurement agent, it is crucial to find service providers that not only perform the roles and responsibilities outlined in the scope of work, but also carry out the ideals and vision of the local workforce development board.

About TPMA

TPMA is a consulting and management firm based in Indianapolis, IN that offers extensive experience in projects for workforce development, economic development, and education clients. From its founding in 1989, TPMA believes in a world that thinks strategically, works collaboratively, and acts sustainably. In keeping with that vision, TPMA empowers organizations and communities through strategic partnerships and informed solutions that create positive, sustainable change.

TPMA experts are leading the way nationally by developing solutions that are actionable, long term, yet adaptable. Every day, we are helping states and regions develop a richer understanding of talent constraints, emerging markets, housing, the impact of the digital revolution, and projected employment needs across occupations that drive our economy. TPMA has developed research, planning, and implementation projects in 46 states across the country with state level governments, metropolitan areas, and suburban communities to revitalize and strengthen their economies.

Project Experience

TPMA's expertise in managing third-party procurements stems from our extensive experience. Our team has overseen the procurements of CSPs and One-Stop Operators for local workforce development systems across the country, including the following:

Northwest Tennessee Workforce Development Board: One-Stop Operator and Title I Service Provider Procurement, Tennessee, 2018 & 2023: TPMA worked with the board to establish the ideal roles and responsibilities of the

One-Stop Operator and Service Provider and developed one comprehensive RFP for both contracts. The RFP was reviewed and approved by the board's executive director and was disseminated to interested parties through contact lists and local news publications. TPMA evaluated each submission, conducted reference interviews, and prepared a final recommendation to the board. The final recommendation report detailed the procurement process and showed a side-by-side comparison of personnel and costs. TPMA was recently selected by the board to manage the procurement of a one-stop operator for the rural nine-county Northwest Tennessee Local Workforce Development Area and the eight-county Southwest Tennessee Local Workforce Development Area.

WorkSource Montgomery: IT Service Provider Procurement, Maryland, 2022:

TPMA was contracted by WorkSource Montgomery, the local workforce development board in Montgomery County, Maryland, to lead the procurement process for an IT Service Provider for the board. Our team developed a customized RFP based on the IT needs of the board and cross-referenced it with research of similar procurements from across the country to ensure an equitable and inclusive scope of work. The RFP was advertised, and bids were collected by TPMA. All proposals were scored using a tailored scoresheet and a recommendation was made to the board for consideration. All materials related to procurement were then shared with WorkSource Montgomery for review and recordkeeping.

Region VII Workforce Development Board: One-Stop Operator Procurement, West Virginia, 2021 & 2018:

TPMA managed the procurement process for the Region VII WDB in West Virginia for their One-Stop Operator. In accordance with WorkForce West Virginia's procurement policy, the team drafted an RFP and solicited responses from interested bidders. Following the deadline for submission, the procurement team evaluated all proposals and presented a final recommendation to the Board. Additionally, TPMA performed a cost-benefit analysis, comparing the selected proposal with other scopes of work and budgets laid out by other workforce boards to justify the cost and services of the recommended proposal. In 2021, TPMA managed the procurement of One-Stop Operator, Youth Service Provider, and Fiscal Administrator.

Northern Panhandle Workforce Development Board, Inc.: One-Stop Operator Procurement, West Virginia, 2017 & 2021:

TPMA acted as the third-party procurement entity for the NPWDB, Inc. for their One-Stop Operations. The team drafted and solicited the RFP through various resources including WorkForce West Virginia website, local newspapers, and the NPWDB, Inc. website. In addition, the team created a scoring rubric, which the evaluation team used to evaluate proposal submissions. These findings led the team to make a final recommendation to the Board along with a package of

procurement-related materials. TPMA was subsequently contracted in 2021 to manage the procurement following the contract expiration of the incumbent provider.

Southwest Tennessee Local Workforce Development Board: Procurement of One-Stop Operator, Title I Adult & Dislocated Worker Service Provider, & Title I Youth Service Provider(s), TN, 2021: TPMA managed the procurement of three contracts on behalf of the Southwest Tennessee Local Workforce Development Board (SWLWDB). The state released new guidelines tied to the procurement of service providers and TPMA reviewed these guidelines and incorporated them in the RFP development process. TPMA drafted three (3) RFPs. We advertised the procurement in local news publications, national workforce development organizations, and TPMA's social media. TPMA solicited proposals from interested bidders, evaluated bids, facilitated interviews, and provided the SWLWDB with recommendations for contracting.

Land of Lincoln Workforce Alliance: One-Stop Operator Procurement, Illinois, 2020 & 2017: TPMA assisted the Land of Lincoln Workforce Alliance with their One-Stop Operator Procurement. The process included identifying the roles and responsibilities of the ideal One-Stop Operator and translating those into a tailored RFP. The RFP was distributed to local contacts, news publications, and regional and national workforce organizations. The procurement team evaluated each submission, using a personalized scoring rubric, based upon the scope of work listed in the RFP. The team presented its final recommendation to the Board and was on-hand to assist in the negotiations and contracting elements, following the Board's approval of selection. In response to the Illinois Department of Commerce and Economic Opportunity (DCEO), TPMA provided a detailed report identifying the steps that were taken to ensure a competitive procurement process. An approval was made by the DCEO, preventing a re-procurement from occurring.

Cumberlands Workforce Development Board: One-Stop Operator and Direct Services Provider Procurement, Kentucky, 2017: TPMA conducted two consecutive procurements for the Cumberlands Workforce Development Board. The first procurement, for a One-Stop Operator, was developed using the Commonwealth's template and tailored to fit the needs of the local workforce development area. TPMA solicited interested bidders through contacts of the Board and news publications. The procurement team then evaluated the submissions and made a final recommendation to the Board, which was approved. The second procurement was focused on identifying a Direct Services Provider for the region. TPMA developed an RFP and solicited interested bidders. The procurement team made a final recommendation to the Board for a One-Stop Operator and Direct Service Provider based upon the evaluation process.

Work Plan

Upon selection to procure the Board's CSP, TPMA will facilitate a project launch call with the executive leadership team to make initial introductions and discuss the preferred scope of work for the CSP (Adult, Dislocated Worker, and Youth services), including ideal roles and responsibilities of the provider(s). By engaging with partners early in the RFP development process, we can aim to create an RFP that is reflective of the local workforce development area's needs.

TPMA will develop a single RFP for CSP, compliant with the State of Tennessee Workforce Development Board's Workforce Service Policy. Additionally, our team will ensure that the RFP is compliant with policies of the local board and U.S. Department of Labor.

At the Board's discretion, TPMA may act as the single point of contact for contracting purposes and fulfill all obligations to complete the competitive procurement process upon the Board's request. With the RFP finalized, the project team will administer a public notice and disseminate the single RFP through several sources, including local news publications, National Association of Workforce Boards (NAWB) (if a member), National Association of Workforce Development Professionals (NAWDP), Northern Middle Tennessee Local Workforce Development Board's website and social media pages, TPMA's social media pages, and other sources deemed applicable by the Board. If available, TPMA will use the Board's bidder distribution list to solicit bids from interested bidders.

TPMA will serve as the primary point of contact for the entire selection process, including any questions pertaining to the content of the RFP, and will be responsible for receiving all proposals, documenting the date(s) and time(s) of receipt. We will develop a customizable online portal for the procurement process. Through this portal, interested parties will be able to locate responses to questions, the RFP, primary point of contact from TPMA, timeline, and any amendments updated to the RFP, if applicable.

Following the public notice period, which will be at least 30 days, the team will evaluate and score each proposal independently and collectively using a tailor-made scoring matrix. We will provide the Board with an analysis of the top three bidders and will conduct finalist interviews for the top scoring proposals, if necessary. A final recommendation report will then be drafted and provided to the Board following TPMA's evaluation of bids.

TPMA will provide the Board with a digital copy of all materials collected throughout the procurement process including our recommendation report, RFP, scoresheets, bids, Q&As, and any other relevant information.

New Programs Requiring Board Approval for addition to the ETPL										
Provider Name	Provider Main Address	Program ID	Program Name	CIP Code	Total Cost	Job Outlook	Credential Earned	Program Length	Sector Strategy	
AUSTIN PEAY STATE UNIVERSITY	601 College Street Clarksville, TN 37044	1011158	Cybersecurity Bootcamp	430404	\$11,995.00	Bright Outlook Locally & Nationally	CertNet First Responder or CompTIA	6 months	Information Technology	
REMINGTON COLLEGE NASHVILLE CAMPUS	441 Donelson Pike Suite 150 Nashville, TN 37214	1011259	Phlebotomy Certification Prep	511009	\$1,160.00	Bright Outlook Locally & Nationally	Certified Phlebotomy Technician	6 weeks	Healthcare	
REMINGTON COLLEGE NASHVILLE CAMPUS	441 Donelson Pike Suite 150 Nashville, TN 37214	1011256	Medical Office Administration	510711	\$16,685.00	Bright Outlook Locally & Nationally	Diploma	8 months	Healthcare	
REMINGTON COLLEGE NASHVILLE CAMPUS	441 Donelson Pike Suite 150 Nashville, TN 37214	1011257	Patient Care Technician	513902	\$7,395.00	Bright Outlook Locally & Nationally	Diploma	8 months	Healthcare	
REMINGTON COLLEGE NASHVILLE CAMPUS	441 Donelson Pike Suite 150 Nashville, TN 37214	1011254	Heating, Ventilation And Air Conditioning	470201	\$16,565.00	Bright Outlook Locally	Diploma	12 months	Construction	
REMINGTON COLLEGE NASHVILLE CAMPUS	441 Donelson Pike Suite 150 Nashville, TN 37214	1011258	EKG Certification Prep	510902	\$1,100.00	Bright Outlook Locally & Nationally	Certified EKG Technician	4 Weeks	Healthcare	
REMINGTON COLLEGE NASHVILLE CAMPUS	441 Donelson Pike Suite 150 Nashville, TN 37214	1011253	Construction and Building Maintenance	460401	\$14,565.00	Bright Outlook Locally & Nationally	Diploma	9 months	Construction	
REMINGTON COLLEGE NASHVILLE CAMPUS	441 Donelson Pike Suite 150 Nashville, TN 37214	1011251	Beat Production and Recording Arts Technology	100203	\$12,565.00	Bright Outlook Locally & Nationally	Diploma	8 months	Music/Arts	
Former Programs Requiring Board Approval for ETPL Addition										
Provider Name	Provider Main Address	Program ID	Program Name	CIP Code	Total Cost	Job Outlook	Credential Earned	Program Length	Sector Strategy	Notes
TCAT HARTSVILLE	716 McMurry Blvd Hartsville, TN 37074	101190	Patient Care Technician/Medical Assistant	510801	\$5,819.00	Bright Outlook Locally & Nationally	Diploma	12 months	Healthcare	Missed subsequent review; hasn't been active for greater than 1 year

TCAT HARTSVILLE	716 McMurry Blvd Hartsville, TN 37074	98283	Automotive Technology	470604	\$6,990.00	Bright Outlook Locally	Diploma	20 months	Transportation & Logistics	Missed subsequent review; hasn't been active for greater than 1 year
REMINGTON COLLEGE NASHVILLE CAMPUS	441 Donelson Pike Suite 150 Nashville, TN 37214	1011255	Medical Assisting	510801	\$16,685.00	Bright Outlook Locally & Nationally	Diploma	9 months	Healthcare	Missed subsequent review; hasn't been active for greater than 1 year
TENNESSEE STATE UNIVERSITY	3500 John A Merritt	1006098	Paralegal (Voucher Included)	220302	\$2,495.00	Bright Outlook Locally & Nationally	Paralegal Certificate	12 months	Legal	Missed subsequent review; hasn't been active for greater than 1 year
Pending Programs Requiring Board Approval for ETPL Addition										
Provider Name	Provider Main Address	Program ID	Program Name	CIP Code	Total Cost	Job Outlook	Credential Earned	Program Length	Sector Strategy	Notes
Target on Demand, Inc. (Skilled Workforce)	Nashville, TN		TC2 Curriculum			Bright Outlook Locally	NCCER Core & OSHA 10	85 hours	Construction	Pending THEC Approval

Northern Middle Program Year July 1, 2023 to June 30, 2024

Incumbent Worker Training (IWT) Grants

	County Location	Employer	Employees Trained	Contract Start Date	Contract End Date	Contract Amount	Amount Expended
1	Montgomery	Automotive Tech Development Training (ATDT	8	9/1/2023	5/31/2024	\$45,066.88	\$45,066.88
2	Rutherford	Jaymes Academy	25	10/1/2023	5/31/2024	\$21,250.00	
3	Rutherford	Wallenius Wilhelmsen Solutions	10	7/1/2023	5/31/2024	\$25,000.00	
4	Montgomery	Mane Control Hair Care, LLC	1	11/21/2023	5/31/2024	\$2,430.00	
5							
6							
7							
8							
9							
10							
			44			\$93,746.88	\$ 45,066.88

Board designated funds available: \$300,000.00

Apprenticeship Training Grants

	County Location	Employer	Employees Trained	Contract Start Date	Contract End Date	Contract Amount	Amount Expended
1	Davidson	Dixon Management	10	7/1/2023	5/31/2024	\$25,000.00	
2	Dickson	NHC	25	7/1/2023	5/31/2024	\$50,000.00	\$50,000.00
3	Robertson	Robertson Co BOE	18	7/1/2023	5/31/2024	\$45,000.00	\$19,970.54
4	Rutherford	Cultivation Network, Inc.	2	11/1/2023	5/31/2024	\$5,000.00	
5	Rutherford	Rutherford Co. Board of Education	10	8/14/2023	5/31/2024	\$23,216.00	
6							
7							
8							
9							
10							
						\$148,216.00	\$ 69,970.54

State Apprenticeship Grant Amount Available: \$148,216.00

Northern Middle Special Grants

Consolidated Business Grant (10.15.23 -6.30.24)

	County Location	Employer	Employees Trained	Employment Sector	Contract Start Date	Contract End Date	Contract Amount	Amount Expended
1	Montgomery	Hankook Tire	10	Manufacturing	10/15/2023	5/31/2024	\$25,000.00	
2	Rutherford	Roscoe Brown, Inc.	10	Construction	10/16/2023	5/31/2024	\$25,000.00	
3	Montgomery	Travis Electric	10	Construction	10/16/2023	5/31/2024	\$25,000.00	
4	Robertson	M&M Electrical Contractor	8	Construction	1/1/2024	5/31/2024	\$20,000.00	
5	Davidson	Gardens of Babylon, LLC	21	Professional	1/1/2024	5/31/2024	\$15,799.00	
6	Summner	Industrial Maintenance Company	17	Manufacturing	2/1/204	5/31/2024	\$25,000.00	
7								
8								
9								
10								
			76				\$135,799.00	\$ -

CBG Program Funds Available: \$252,287.00

State Apprenticeship Expansion Formula Grant (11.1.23-6.30.24)

	County Location	Employer	Employees Trained	Employment Sector	Contract Start Date	Contract End Date	Contract Amount	Expended through
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								
							\$0.00	

SAEF Program Funds Available: \$28,500.00