



Innovation Committee

January 31, 2022

2:00 P.M.

[Click here for Zoom Link](#)

Meeting ID: 811 2618 5544

Passcode: 855572

Telephone Number: +1 312 626 6799

Agenda

Welcome

Call the Meeting to Order

Approval of Minutes

Business Reports:

1. Career Service Provider-Performance Review
 - a. EDSI
 - b. MAC
2. Eligible Training Provider Requests
3. Innovation-Programs and Grants
 - a. Transitioning Soldier-\$400,000
 - b. Justice Involved-\$100,000
 - c. Apprenticeship-\$
 - d. Layoff Aversion-
 - e. EDA Good Jobs Challenge
 - f. TANF Opportunity Planning Grant

Members:

Seth Thurman (Chair)

Anne Fugate

Tony Adams

Richie Brandon

Tylesha McCray

Dan Ryan

John Alexander

Greg Jones

Adjourn

Complete zoom link: <https://us02web.zoom.us/j/81126185544?pwd=VUdYTzJORG9MWGR3NTF6TzBBR3drZz09>



**Northern Middle Tennessee Workforce Board
Innovation Committee
Meeting Minutes
November 2, 2021, via Zoom 3:00 PM**

Members Attending	Members Absent	Staff & Guests Attending
Seth Thurman	Richie Brandon	Freda Herndon
Anne Fugate	Tylesha McCray	Marla Rye
Tony Adams	Dan Ryan	Andrea Dillard
John Alexander		Meagan Dobbins
Greg Jones		John Watz
		Sherry Maynard

The Northern Middle Tennessee Workforce Board Innovation Committee met via Zoom on November 2, 2021. Attendance was taken, and a quorum was declared. Seth Thurman, committee chair, called the meeting to order.

Seth called for approval of the minutes, with Greg Jones motioning and Anne Fugate seconding. With no other discussion, the minutes were approved unanimously.

Marla started off the meeting by introducing and welcoming Greg Jones back to the board. Greg then told the committee a bit about himself.

Career Service Provider-Performance Review

Marla started off with a review of the contractors' performance. She reported that EDSI is trending in the right direction. Their enrollment goals are up, and hopefully, by the end of December will have met 100% of their goal. Their adult and dislocated worker positive placement rate is at 89% but their youth rate is at 75%. The youth rate is an area of concern. Placement wage goals have been exceeded. We have a goal of achieving a 40% in school youth benchmark, cumulatively EDSI is at 9%.

MAC continues to struggle with its targets. Their enrollments are improving, but their exit rates are very concerning. Low exit rates also mean their caseloads are growing, and clients could potentially not be getting the services they need. They met their MPCR for the third quarter; however, they are 50% of the way through their contract and have only spent 24% of their budget. The executive committee requested that Marla meet with Dr. Croom. She explained that if their numbers were not where they needed to be by the end of December, they were in danger of having their contract terminated early.

Marla then reported to the committee that the executive committee awarded \$500,000 in adult/dislocated worker to EDSI.

Andrea informed the board that while MAC has had staffing issues for the last few months, they have filled all the open positions and will be fully staffed by November 15. Andrea spoke about MAC's arrangement with the Nashville Public School System to help them recruit youth clients. Meagan Dobbins reviewed MAC's files, and 88 of them did not have the appropriate documentation. A corrective action report was sent, and most of the files have been corrected. Approximately 11 files remain to be updated. After a technical assistance meeting, Andrea feels hopeful that the paperwork load will be reduced.

Eligible Training Provider Requests

Freda Herndon presented the ETPL and updated the committee regarding changes to the list. Approval for new programs and price increases were requested. Some were recommended for a one year extension due to performance, and some for two years if they met all of the performances. The limit for awarding scholarships is \$6,000. If programs exceed that amount, the individual would need to find other grants to cover that cost.

Seth then asked for a motion to approve the staff recommendations on the Eligible Training Providers List. John Alexander made the motion, and Tony Adams seconded the motion. With no further discussion, the board voted in favor unanimously.

NMTWB Policy Considerations

Andrea Dillard presented two policy changes to the committee for approval. The first request is to change when retention incentives are awarded. The change would align the incentive benchmarks to coincide with follow-up quarters. The second request is to add six additional barriers to the eligibility list, which would hopefully allow more young people to be identified and served.

Tony Adams made a motion to approve both policy changes. John Alexander seconded the motion. The committee voted unanimously to approve the changes.

Innovative-Grant Opportunities

Marla updated the board about grant opportunities and what grants the board staff has applied for.

Adjourn

With no other questions, Seth Thurman adjourned the meeting.

Meeting ID 86214222888	Topic NM Innovations Committee Meeting	Start Time 11/2/2021 14:53	End Time 11/2/2021 15:33	User Email mrye@workforceessentials.com	Duration (Minutes) 40	Participants 7
Name (Original Name)	User Email	Join Time	Leave Time	Duration (Minutes)	Guest	
Marla Rye	mrye@workforceessentials.com	11/2/2021 14:53	11/2/2021 15:33	40	No	
iPhone		11/2/2021 14:53	11/2/2021 15:33	40	Yes	
Seth Thurman		11/2/2021 14:55	11/2/2021 15:33	38	Yes	
John Alexander# TDLWD		11/2/2021 14:55	11/2/2021 15:33	38	Yes	
gjones		11/2/2021 14:57	11/2/2021 15:33	36	Yes	
Tony Adams	tadams@benefits-inc.com	11/2/2021 14:58	11/2/2021 15:33	35	Yes	
Freda Herndon	fherndon@workforceessentials.com	11/2/2021 14:59	11/2/2021 15:33	35	No	

EDSI Incentive Quarterly Benchmarks																
Matrix:		Quarter Ending:														
		March 31			June 30			Sept. 30			Dec. 31					
		Goal	Actual*	%	Goal	Actual	%	Goal	Actual	%	Goal	Actual	%	Goal	Actual	%
Enrollments	A/DW	200	152	76%	255	303	119%	299	249	83.3%	259	245	94.6%	1013	949	93.7%
	Youth	50	31	62%	62	88	142%	81	66	81.5%	71	70	98.6%	264	255	96.6%
Exits (50% of new enrollments)	A/DW	100	204	204%	128	99	78%	150	127	84.9%	130	88	68.0%	507	518	102.3%
	Youth	25	86	344%	31	44	142%	41	32	79.0%	36	64	180%	132	226	171.2%
		Positive	Total	Percent	Positive	Total	Percent	Positive	Total	Percent	Positive	Total	Total	Positive	Total	Percent
Positive Placement Rate Target 85%	A/DW	166	204	81.4%	91	99	91.9%	126	127	99%	74	88	84.1%	457	518	88.2%
	Youth	51	86	59.3%	43	44	97.7%	28	32	88%	64	64	100.0%	186	226	82.3%
Placement Wage	A/DW	\$ 15.00	\$ 20.83	139%	\$ 15.00	\$ 20.59	137%	\$ 15.00	\$ 22.24	148%	\$ 15.00	\$ 24.17	161.1%	\$ 15.00	21.33	142%
	Youth	\$ 10.00	\$ 14.53	145%	\$ 10.00	\$ 13.56	136%	\$ 10.00	\$ 13.89	139%	\$ 10.00	\$ 19.97	199.7%	\$ 10.00	14.04	140%
MPCR:	A/DW	50%	16.6%	33%	50%	45%	90%	50%	59.9%	120%	50%	49%	98%	50%	47%	94%
	Youth	50%	14%	28%	50%	45.5%	91%	50%	64.5%	129%	50%	44%	88%	50%	48%	96%
Work Experience	Youth	25%	0%	0%	25%	4%	16%	25%	17%	68%	25%	20%	80%	25%	13%	52%
In-School Youth Ratio	Youth	40%	1%	3%	40%	3%	8%	40%	7%	18%	25%	8%	32%	40%	5%	13%

MAC Quarterly Benchmarks																				
Matrix:		Quarter Ending:																		
		March 31				June 30				Sept. 30				Dec. 31				Cumulative Dec. 31		
		Goal	Actual*	%		Goal	Actual	%		Goal	Actual	%		Goal	Actual	%		Goal	Actual	%
Enrollments	ISY	15	1	7%		50	24	48%		10	2	20.0%		10	58	580.0%		85	85	100.0%
	OSY	20	3	15%		30	85	283%		35	12	34.3%		25	10	40.0%		110	110	100.0%
	Total	35	4	11%		80	109	136%		45	14	31.1%		35	68	194.3%		195	195	100.0%
# of Exits (Target-50% of Enrollments)	Total	18	10	57%		40	16	40%		23	1	4.4%		18	11	63%		98	38	39.0%
Placement Rate (Target 85%)	Total	Positive	Total	Percent		Positive	Total	Percent		Positive	Total	Percent		Positive	Total	Percent		Positive	Total	Percent
		9	10	90%		10	16	63%		-	1	0%		11	11	100%		30	38	78.9%
Placement Wage	Total	\$ 10.00	\$ 12.20	122%		\$ 10.00	\$ 14.77	148%		\$ 10.00	\$ -	0%		\$ 10.00	19.97	199.7%		\$ 10.00	13.56	136%
MPCR:	Youth	50%	17%	34%		50%	35%	70%		50%	50%	100%		50%	44%	88.0%		50%	41%	82%
Work Experience	Youth	25%	9%	36%		25%	6%	24%		25%	22%	88%		25%	20%	80.0%		25%	16%	64%
In-School Youth Ratio	Youth	40%	4%	10%		40%	11%	28%		40%	21%	53%		25%	41%	164.0%		40%	26%	65%

New Programs Requiring Board Approval for addition to the ETPL									
Provider Name	Address	Program ID	Program Name	CIP Code	Total Cost	Job Outlook	Credential Earned	Program Length	Sector Strategy
<i>Staff Recommendation: Approval with discussion regarding credential versus measurable skills gain.</i>									
Lab Four	Nashville	1009602	Certified IT Project Management Expert: Blockchain Analyst	110103	\$4,000.00	Bright Outlook Nationally & Locally	Certificate	72 hours	Information Technology
Lab Four	Nashville	1009603	Cisco Certified Expert: Cisco Certified CyberOPS Progressional	110103	\$7,750.00	Bright Outlook Nationally & Locally	Certificate	144 hours	Information Technology
Lab Four	Nashville	1009604	Microsoft Certified Expert: Microsoft Certified Azure Security Engineer Associate	110103	\$4,000.00	Bright Outlook Nationally & Locally	Certificate	72 hours	Information Technology
<i>Staff Recommendation: Approval.</i>									
VOLUNTEER STATE COMMUNITY COLLEGE	Gallatin	1009609	Business: Logistics & Supply Chain Management Concentration	520201	\$12,400.00	Bright Outlook Nationally & Locally	AAS	5 semesters	Multiple Sectors
<i>Staff Recommendation: Approval with discussion regarding credential versus measurable skills gain.</i>									
TCAT MURFREESBORO	Murfreesboro	1009615	Forklift Training	490299	\$100.00	Bright Outlook Nationally & Locally	Certificate	1 week	Advanced Manufacturing
TCAT MURFREESBORO	Murfreesboro	1009614	OSHA-10 Certification	150701	\$75.00	Bright Outlook Locally	Certificate	5 weeks	Advanced Manufacturing

Existing Programs Requiring Board Approval for Cost Increase and Program Extension										
Provider Name	Address	Program ID	Program Name	CIP Code	Total Cost	Job Outlook	Credential Earned	Program Length	Sector Strategy	Cost Increase
<i>Staff Recommendation: Approval.</i>										
NASHVILLE STATE COMMUNITY COLLEGE	Nashville	98933	NURSING	513801	\$10,000.00	Bright Outlook Nationally & Locally	AAS Degree	4 semesters	Healthcare	25% increase from \$8,000 to \$10,000. Met 2 of 3 performance standards.
<i>Staff Recommendation: Approve price change for accurate record, but deactivate program for one year due to no WIOA enrollment.</i>										
Nashville State Communtiy College	Nashville	101015	ADMINISTRATIVE ASSISTANT	520401	\$5,480.00	Bright Outlook Nationally & Locally	Certifcate	3 semesters	Multiple Sectors	28% increase from \$4,294 to \$5,480. No WIOA enrollments.
<i>Staff Recommendation: Approve price change for accurate record, but deactivate program for one year due to failed performance.</i>										
NASHVILLE STATE COMMUNITY COLLEGE	Nashville	97733	MEDICAL CODING	510707	\$5,480.00	Bright Outlook Nationally & Locally	Technical Certificate	3 semesters	Healthcare	Increased 28% from \$4,294 to \$5480. One enrollment. Failed all three performance measures.

Innovative Program Opportunities

Transitioning Soldiers & Spouses: (Action)

Fort Campbell Soldier for Life and Spouse Center	\$400,000
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Justice Involved Individuals: (Action)

Local Jails-Coordinated training with adult education	\$100,000
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Apprenticeship Training:

	\$160,000
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Union Apprenticeship Programs	
New Tennessee Teacher Apprenticeship Program	

Layoff Aversion:

	\$57,455
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Incumbent Worker Training	
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Innovative Grant Opportunities

EDA Good Jobs Challenge

TANF Opportunity Grant

TANF Community Grant

Youth Build Grant